Presentation to Prince George City Council

2019 - 2020**Activity and Financial Report**









AGENDA

- 1. Mission
- 2. Board of Directors
- 3. COVID19
- 4. Operations
- 5. Financials





MISSION

The Northern Sport Centre team is committed to providing every person accessible, engaging opportunities for growth and development in sport, fitness and active living.







BOARD OF DIRECTORS

Don Bassermann - Chair

Tim Tribe — Vice Chair

Walter Babicz - Vice President

Geoff Payne - President

Lisa Haslett - Treasurer

Kathleen Soltis – Secretary

Brad Beckett - Community

Jim Martin — Community

Jingyu Chen – NUGSS





COVID-19: WHERE WE ARE?

Facility closed March 17, 2020

Staffing:

 Work from home, on site, and redeployed to other departments on campus

Projects:

- Squash court renovation
- Curtain fixed in both the gymnasium and turf fieldhouse

Tenants:

- Col Juicery operating with delivery and pick up service
- Accelerated Sport and Spine currently operational



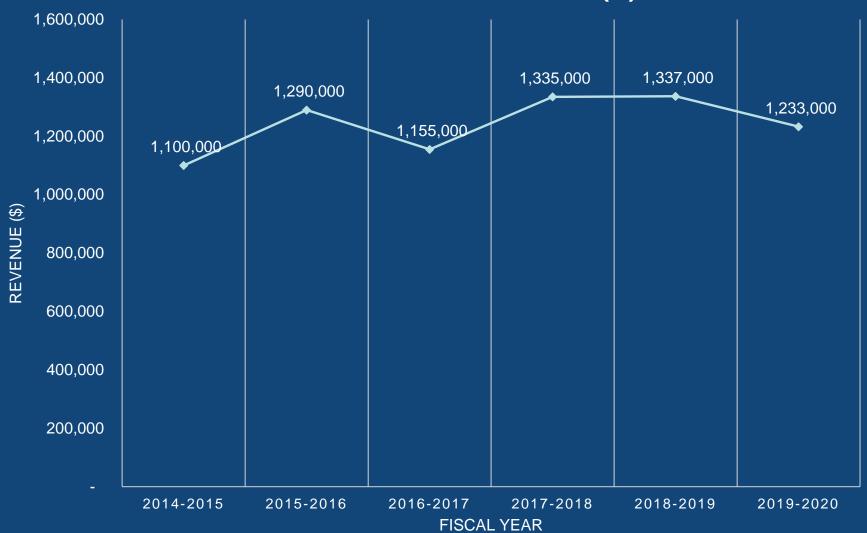
COVID-19: WHERE WE ARE GOING?

- Planning in progress to ensure safety for staff and patrons
- Strict adherence to Provincial guidelines, orders, and recommendations
- Re-opening Date: To be determined
- Restart plan to be approved by UNBC Health & Safety





MEMBERSHIP REVENUE (\$)





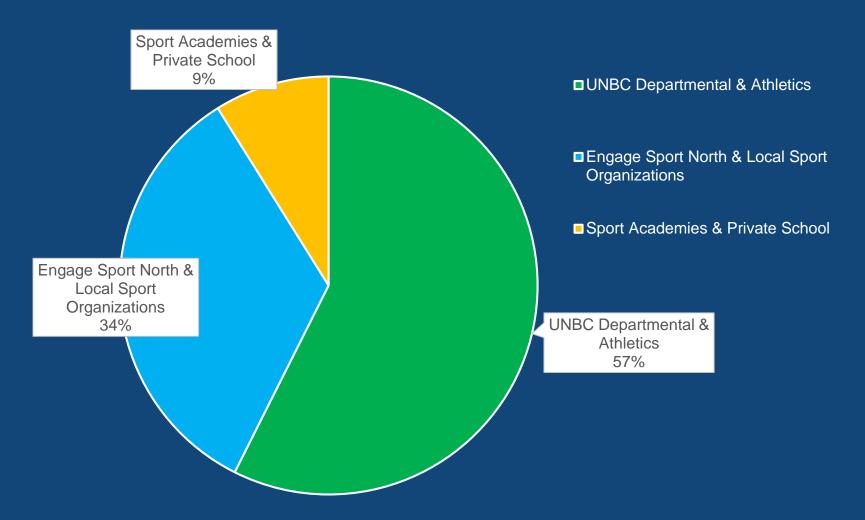








TOTAL FACILITY HOURS, GYMNASIUM & TURF FIELDHOUSE





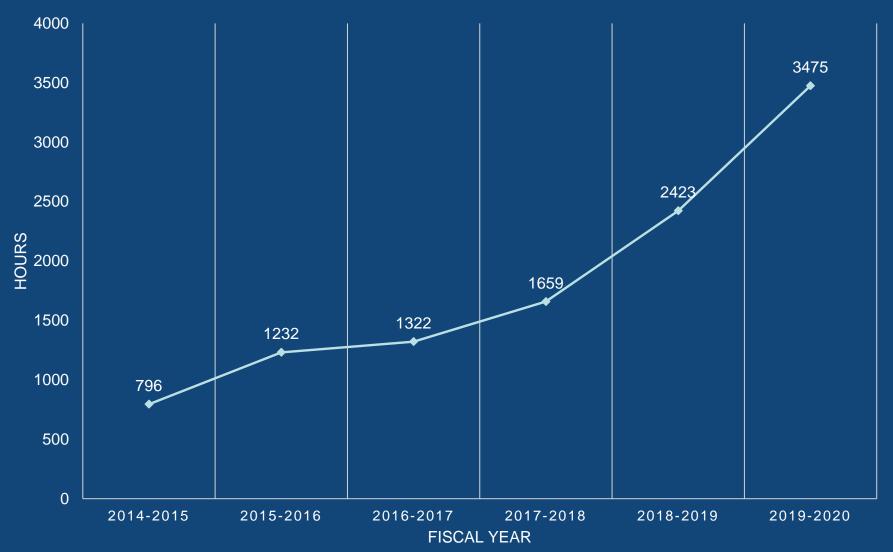








NSC SPORT PROGRAMMING HOURS













FINANCIALS

| Northern Sport Centre Ltd 2020/21 Budget (April 1 - March 31) | | | | | | | |
|---|-------------|-------------|--------------|-------------|--------------|-------------|--|
| | 2016-2017 | 2017-2018 | 2018-2019 | 2019 | 2020-2021 | | |
| | Actual (\$) | Actual (\$) | Actuals (\$) | Budget (\$) | Actuals (\$) | Budget (\$) | |
| REVENUE | | | | | | | |
| City of Prince George Contribution | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 | 300,000 | |
| Parking Permits | 34,657 | 28,086 | 40,744 | 30,000 | 35,754 | 35,000 | |
| Recreation Class Fee | 78,779 | 73,661 | 82,955 | 100,000 | 51,100 | 85,000 | |
| Facilities Rental | 179,189 | 158,844 | 188,292 | 235,000 | 153,006 | 220,000 | |
| Memberships | 1,154,498 | 1,164,540 | 1,336,224 | 1,300,000 | 1,233,143 | 1,300,000 | |
| Fitness Lockers | 13,595 | 11,345 | 12,422 | 14,000 | 13,248 | 14,000 | |
| Tenant Rent | 30,000 | 32,804 | 41,673 | 40,000 | 42,000 | 42,000 | |
| FOB Revenue | 24,205 | 23,610 | 35,898 | 25,000 | 23,855 | 30,000 | |
| Other | 50,223 | 240,753 | 27,538 | 18,000 | 17,011 | 17,000 | |
| TOTAL REVENUE | 1,865,146 | 2,033,643 | 2,065,746 | 2,062,000 | 1,869,117 | 2,043,000 | |
| EXPENSES | | | | | | | |
| SUBTOTAL LABOUR & BENEFITS | 852,245 | 786,576 | 827,282 | 810,000 | 852,807 | 810,000 | |
| SUBTOTAL OPERATING EXPENSES | 971,376 | 1,348,022 | 1,244,717 | 1,320,000 | 1,181,021 | 1,305,000 | |
| SUBTOTAL CAPITAL EXPENSES | 52,948 | 35,163 | 49,524 | 65,000 | 28,630 | 65,000 | |
| SUBTOTAL TRANSFER - UNBC Contribution | (300,000) | (300,000) | (300,000) | (300,000) | (300,000) | (300,000) | |
| SUBTOTAL TRANSFERS - OTHER | 249,528 | 37,794 | 47,567 | 52,150 | 51,425 | 51,675 | |
| SUBTOTAL TRANSFER - TO NSC RESERVE | 39,049 | 126,088 | 196,656 | 114,850 | 55,234 | 111,325 | |
| TOTAL EXPENSES and TRANSFERS | 1,865,146 | 2,033,643 | 2,065,746 | 2,062,000 | 1,869,117 | 2,043,000 | |
| BALANCE | 0 | 0 | 0 | 0 | 0 | 0 | |





CAPITAL RESERVE REPORT

| Northern Sport Centre Ltd Capital Reserve Report | | | |
|---|----------------|------------|--|
| Opening Balance April 1, 2019 | \$ | 860,737.00 | |
| NSC Operating Surplus (2019-2020) | \$ | 55,234.00 | |
| NSC Capital Reserve Account Interest Earned (2019-2020) | \$ | 13,217.00 | |
| Closing balance April 1, 2020 | \$ | 929,188.00 | |
| | | | |
| | Projected (\$) | | |
| 2020/2021 | | | |
| Replace curtain systems in gym and soccer field | \$ | 125,000.00 | |
| Squash Court Renovations | S, | 40,000.00 | |
| TOTAL EXPENDITURES | \$ | 125,000.00 | |
| Projected Contribution from NSC Operating Surplus | \$ | 111,325.00 | |
| ESTIMATED RESERVE BALANCE | \$ | 915,513.00 | |
| | | | |
| 2021/2022 | | | |
| Fire Resistance Spray | \$ | 100,000.00 | |
| LAN System | \$ | 30,000.00 | |
| TOTAL EXPENDITURES | \$ | 130,000.00 | |
| Projected Contribution from NSC Operating Surplus | \$ | 100,000.00 | |
| ESTIMATED RESERVE BALANCE | \$ | 885,513.00 | |









CONTINUED...

| 2022/2023 | |
|---|------------------|
| Painted Finish (inside and outside) | \$ 100,000.00 |
| TOTAL EXPENDITURES | \$ 100,000.00 |
| Projected Contribution from NSC Operating Surplus | \$ 100,000.00 |
| ESTIMATED RESERVE BALANCE | \$ 885,513.00 |
| | |
| 2023-2024 | |
| Gymnasium Bleachers | \$ 700,000.00 |
| TOTAL EXPENDITURES | \$ 700,000.00 |
| Projected Contribution from NSC Operating Surplus | \$ 100,000.00 |
| ESTIMATED RESERVE BALANCE | \$ 285,513.00 |
| | |
| 2024-2025 | |
| CCTV Renewal | \$ 125,000.00 |
| Gymnasium Floor Resurface | \$ 100,000.00 |
| TOTAL EXPENDITURES | \$ 225,000.00 |
| Projected Contribution from NSC Operating Surplus | \$ 100,000.00 |
| ESTIMATED RESERVE BALANCE | \$ 160,513.00 |





NORTHERN SPORT CENTRE LIMITED

BALANCE SHEET

AS AT MARCH 31, 2020

| | | 2020 | | 2019 | | |
|---|----|-------------------------|----|-------------------------|--|--|
| ASSETS | | | | | | |
| ASSETS Cash Prepaid expense TOTAL ASSETS | \$ | 6,066 1,838 7,904 | \$ | 6,186 1,838 8,024 | | |
| LIABILITIES & SHAREHOLDERS EQUITY | | | | | | |
| LIABILITIES Account payable | \$ | 1,000 1,000 | \$ | | | |
| SHAREHOLDERS EQUITY Share capital Retained earnings | \$ | 6,903 6,904 | \$ | 1 8,023 8,024 | | |
| TOTAL LIABILITIES & SHAREHOLDERS EQUITY | \$ | 7,904 | \$ | 8,024 | | |

Prepared for Management Purposes





NORTHERN SPORT CENTRE LIMITED

INCOME STATEMENT AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 2020

| | | 2020 | 2019 |
|---|----------|---|--|
| REVENUE NSC contribution Total Revenue | \$ | 6,971 6,971 | \$ 8,564 8,564 |
| EXPENSES Directors remuneration & expenses Professional fees - tax & legal Insurance Bank fees Meeting expenses Total Expenses NET INCOME/(LOSS) | <u> </u> | 4,000 821 3,150 120 - 8,091 (1,120) | \$ 4,000 1,414 3,219 128 - 8,761 |
| | Ф. | | |
| Retained Earnings, beginning RETAINED EARNINGS, ENDING | \$ | 8,023 6,903 | \$ 8,220 8,023 |

Prepared for Management Purposes











NORTHERN SPORT CENTRE LIMITED

INCOME STATEMENT AND RETAINED EARNINGS

FOR THE YEAR ENDED MARCH 31, 2020

PRO-FORMA

| REVENUE | | BUDGET 2021 | | ACTUAL 2020 | | ACTUAL 2019 |
|-----------------------------------|------|----------------|----|----------------|----|----------------|
| Northern Sport Centre | s | 8,550 | \$ | 6,971 | \$ | 8,564 |
| Total Revenue | | 8,550 | _ | 6,971 | _ | 8,564 |
| EXPENSES | | | | | | |
| Directors remuneration & expenses | | 4,000 | | 4,000 | | 4,000 |
| Professional fees - tax & legal | 1999 | 1,400 | | 821 | | 1,414 |
| Insurance | | 3,150 | | 3,150 | | 3,219 |
| Bank fees | | 132 | | 120 | | 128 |
| Meeting expenses | | | | - | | - |
| Total Expenses | | 8,682 | | 8,091 | | 8,761 |
| NET INCOME/(LOSS) | \$ | (132) | \$ | (1,120) | \$ | (197) |
| Retained Earnings, beginning | \$ | 6,903 | \$ | 8,023 | \$ | 8,220 |
| RETAINED EARNINGS, ENDING | \$ | 6,771 | \$ | 6,903 | \$ | 8,023 |

Prepared for Management Purposes











Thank you!











Questions?







