

### **OUR TEAM**

#### **PRESIDENT:**

Eoin Foley (Betulla, Birch & Boar, Nancy O's)

#### **VICE PRESIDENT:**

Reverend Dr. Bob Fillier (Knox Performance Centre & Trinity United Church)

TREASURER:

Derek Dougherty (MNP)

**SECRETARY:** 

Valerie Eberherr (Property Owner Representative)

#### **DIRECTORS:**

Kirk Gable (Property Owner Representative)

John Kason (Fieldhouse Capital)

Martin Krell (Dominion Lending & PG Farmers' Market)

Darren Low (City & Ashley Furniture)

Tiffany Cranmer (Ramada Prince George)

Shonda Shaw (Property Owner Representative)

Allan Stroet (Lheidli T'enneh)

#### STAFF:

Executive Director (FT): Colleen Van Mook

Events & Promotions Coordinator (PT): Wendy Pollard

Special Projects Coordinator (PT): Teresa Mcfadyen



# ABOUT US

#### **OUR VISION:**

To have a vibrant and thriving downtown in Prince George that is at the heart of the community.

#### **OUR MISSION:**

To improve and promote Prince George's downtown through collaboration, partnership, and advocacy efforts for the ongoing vitality of Downtown PG members.

#### **STRATEGIC GOALS:**

To attract and retain members who are property and business owners.

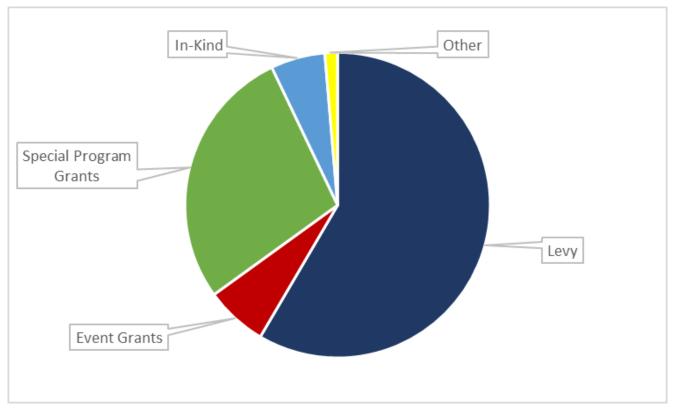
To increase funding that will continue to support and grow programs and services.

To assist property and business owners to be successful and to thrive in our downtown.

To create positive experiences for all who live, work, play & visit downtown.



# 2023 REVENUE



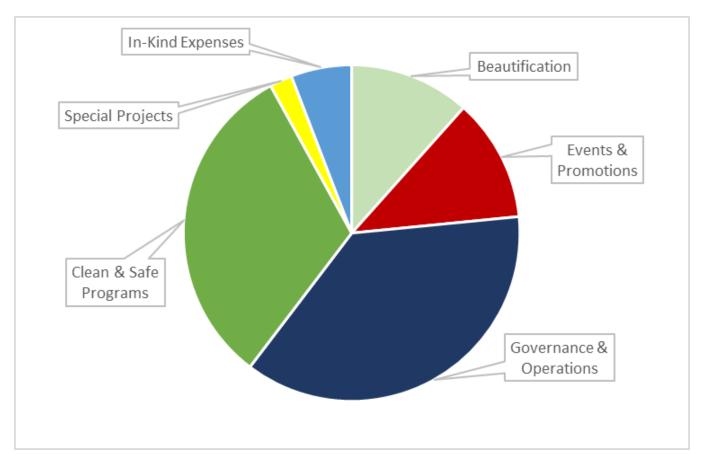
\$594,905

| Levy                          | 58% | \$347,782 |
|-------------------------------|-----|-----------|
| <b>Event Grants</b>           | 7%  | \$39,143  |
| <b>Special Program Grants</b> | 28% | \$165,762 |
| In-Kind                       | 6%  | \$34,227  |
| Other                         | 1%  | \$7,991   |

For every \$1 paid by Property Owners - DPG leveraged an additional .75 cents towards programs & services.



# 2023 EXPENDITURES



\$586,574

| Beautification                     | 12% | \$68,000  |
|------------------------------------|-----|-----------|
| <b>Events &amp; Promotions</b>     | 12% | \$69,448  |
| <b>Governance &amp; Operations</b> | 37% | \$216,502 |
| Clean & Safe Programs              | 32% | \$185,694 |
| Special Projects                   | 2%  | \$12,703  |
| In-Kind Expenses                   | 6%  | \$34,227  |



# CLEAN & SAFE PROGRAM 2016-2023

|         | PG BIG       | DART         | ACME         | GRAFFITI    | TOTAL OTHER SERVICES | GRAND TOTAL  ANNUAL  Clean & Safe |
|---------|--------------|--------------|--------------|-------------|----------------------|-----------------------------------|
| 2016    | \$26,420.00  |              |              | \$10,000.00 | \$10,000.00          | \$46,420.00                       |
| 2017    | \$27,200.00  |              |              |             | \$0.00               | \$27,200.00                       |
| 2018    | \$43,210.00  |              |              |             | \$0.00               | \$43,210.00                       |
| 2019    | \$49,190.00  |              |              |             | \$0.00               | \$49,190.00                       |
| 2020    | \$73,642.00  | \$7,000.00   |              |             | \$7,000.00           | \$80,642.00                       |
| 2021    | \$59,415.00  | \$39,500.00  | \$25,000.00  | \$1,800.00  | \$66,300.00          | \$127,515.00                      |
| 2022    | \$84,238.00  | \$62,582.00  | \$49,008.00  | \$2,425.00  | \$114,015.00         | \$200,678.00                      |
| 2023    | \$85,183.00  | \$61,908.00  | \$38,067.00  | \$536.00    | \$100,511.00         | \$186,230.00                      |
| OVERALL | \$448,498.00 | \$170,990.00 | \$112,075.00 | \$14,761.00 | \$297,826.00         | \$761,085.00                      |



### **2023 DOWNTOWN CLEAN TEAM BY THE NUMBERS**











162 PALLETS



### CLEAN & SAFE PROGRAMS - 2023 vs 2024

| <b>DOWNTOWN</b> | PG - Cle | an & Safe | <b>Programs</b> |
|-----------------|----------|-----------|-----------------|
|-----------------|----------|-----------|-----------------|

|                 | Nee       | dles   |  | Bioha  | Biohazards |  |  |  |  |
|-----------------|-----------|--------|--|--------|------------|--|--|--|--|
|                 | 2023      | 2024   |  | 2023   | 2024       |  |  |  |  |
|                 | TOTALS    | TOTALS |  | TOTALS | TOTALS     |  |  |  |  |
| January         | 555 538   |        |  | 313    | 539        |  |  |  |  |
| February        | 615 577   |        |  | 275    | 540        |  |  |  |  |
| March           | 579       | 470    |  | 405    | 505        |  |  |  |  |
| April           | 770       | 535    |  | 241    | 498        |  |  |  |  |
| May             | 791       | 627    |  | 190    | 478        |  |  |  |  |
| TOTALS TO DATE: | 3310 2747 |        |  | 1424   | 2560       |  |  |  |  |



# DOWNTOWN ANNUAL EVENTS





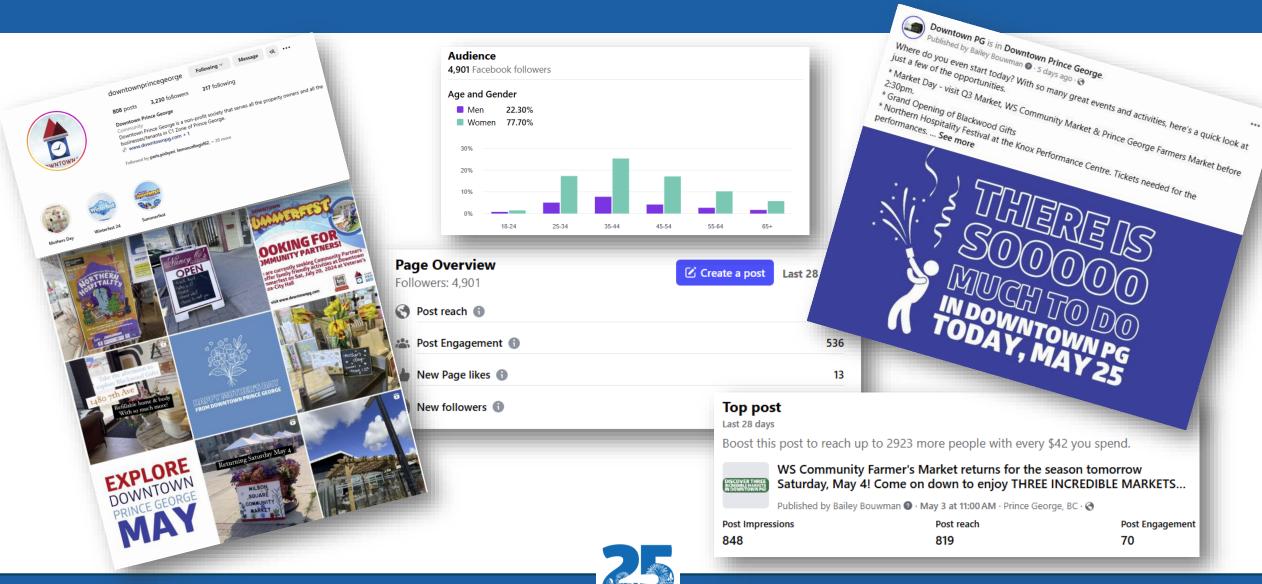




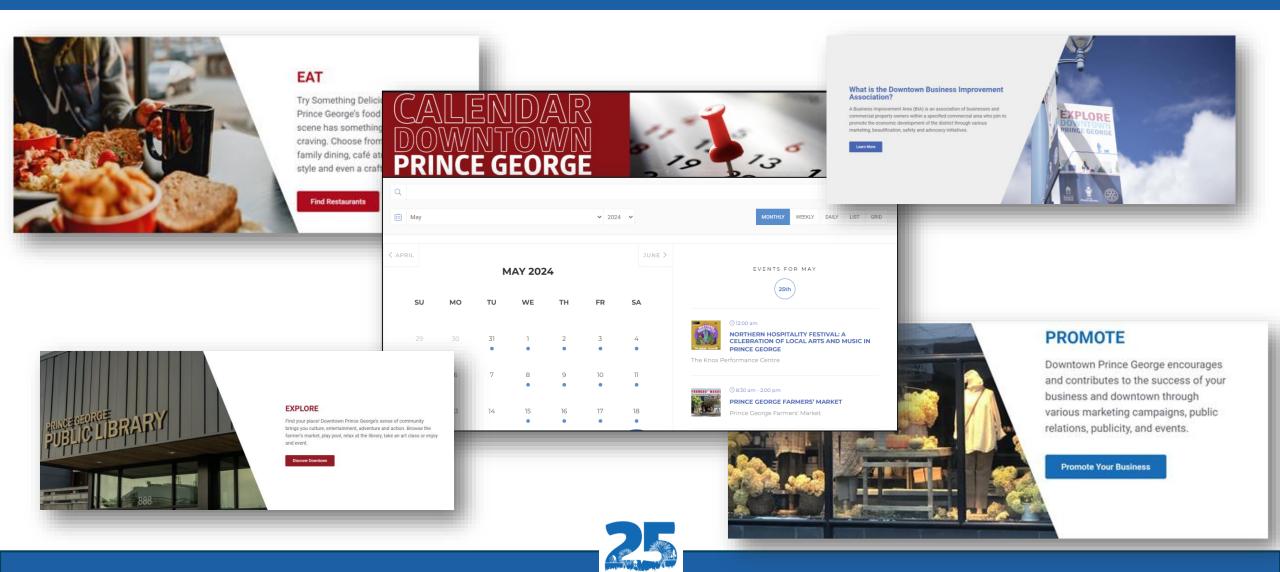




## MARKETING & COMMUNICATIONS



# WEBSITE





## NEWSLETTER

**DOWNTOWN BUSINESS SPOTLIGHT** 



#### House of Ancestors Conference Centre

355 Vancouer St

(250) 596-9945

Welcome to the House of Ancestors meetings and conference centre, or Uda Dune Baiyoh in our language. Hospitality is in our blood. In our culture, when someone comes to the door, we invite them in for tea before anything else. It's how we live and treat everyone who walks through our doors. With 18,000 square feet of meeting space, 4 multi-purpose meeting rooms, a large conference hall, and breakout space in the mezzanine, Uda Dune Baiyoh can host 250 delegates or small, intimate



**FULL LIST OF ALL OUR DOWNTOWN BUSINESSES TO EXPLORE** 





EAT SHOP EXPLORE THRIVE

# MY DOWNTOWN GRANT PROGRAMS



Want to spruce up the front of your business? You can use this grant for flower planters, additional lighting and more.



What kind of events would bring people downtown into your business? Some eligible expenses for this grant are, event planning, equipment rental, entertainment and

more.



MARKETING & PROMOTIONS MICRO GRANT

Want to reach a broader market?
This grant can assist downtown business owners with small scale marketing and promotions initiatives to improve the quality and effectiveness of their marketing plan.



SAFETY MICRO GRANT

Need some more lighting or cameras on the outside of your building? This grant can be used for gates, outdoor lighting, surveillance cameras and more.



E-COMMERCE MICRO GRANT

Thinking of putting your business online? This grant assists in providing support towards digital and social transition and/or growth.



BROKEN WINDOW MICRO GRANT

Have you had a broken window or door due to vandalism or a break in? This grant can assist you with the cost of repairing or replacing your storefront glass windows, glass doors or locks.



FAÇADE IMPROVEMENT GRANT

Is it time to spruce up the front of your building or business? We can help! This grant reimburses 25% of your costs up to a maximum of \$5,000 - per building/project.



# 2023 GRANT & MICRO GRANT PROGRAMS

| Downtown Prince George - 2023 Grant Summary |                       |                           |                                |                     |  |  |  |  |  |  |
|---|-----------------------|---------------------------|--------------------------------|---------------------|--|--|--|--|--|--|
| Micro Grant                                 | DPG Grant Remittances | Private Sector Investment | Total Value of<br>Improvements | Number of<br>Grants |  |  |  |  |  |  |
|   |                       |                           |                                |                     |  |  |  |  |  |  |
| Beautification                              | \$500.00              | \$250.00                  | \$750.00                       | 2                   |  |  |  |  |  |  |
| Broken Windows                              | \$6,395.64            | \$15,439.00               | \$20,834.64                    | 11                  |  |  |  |  |  |  |
| E-Commerce                                  | \$500.00              | \$71.28                   | \$571.28                       | 1                   |  |  |  |  |  |  |
| Marketing & Promotions                      | \$1,823.72            | \$186.50                  | \$2,010.25                     | 4                   |  |  |  |  |  |  |
| Event                                       | \$500.00              | \$676.46                  | \$1,176.46                     | 1                   |  |  |  |  |  |  |
| Safety                                      | \$1,000.00            | \$26,500.00               | \$27,500.00                    | 2                   |  |  |  |  |  |  |
| Façade Improvement                          | \$5,000.00            | \$91,405.00               | \$96,405.00                    | 1                   |  |  |  |  |  |  |
| Vibrancy & Vitality Initiative              | \$12,414.37           | \$178,069.50              | \$190,483.68                   | 13                  |  |  |  |  |  |  |
| DPG Micro Grant SUB TOTAL:                  | \$10,719.36           | \$43,123.24               | \$52,842.63                    | 21                  |  |  |  |  |  |  |
| All Grants TOTAL:                           | \$28,133.73           | \$312,597.74              | \$339,731.31                   | 35                  |  |  |  |  |  |  |



### **ADVOCACY & PARTNERSHIPS**



### **OUR LEVY BYLAW HISTORY**

#### **Prince George Downtown Business Improvement Association**

- i. Non-Profit Society was established in 1999 celebrating 25 years on June 10, 2024
- ii. Operating under the Community Charter as a Business Improvement Area with a series of established Bylaws (#7074, #7531, #8263, #8492, #8929) for the collection of a Levy Tax from property owners in designated area.

#### Current Bylaw # 8929 - A Bylaw of the City of Prince George to establish a Business Improvement Area

- i. Established on April 1, 2018, for 7 years
- ii. Expires March 31, 2025
- iii. C1 Downtown Boundary Designated boundary



### **DOWNTOWN C1 ZONE**





### LEVY BYLAW SUMMARY

### 2025 BYLAW RENEWAL PROPOSAL

- No Changes in Boundary C1 Zone is well defined.
- 10 Year Term 2025 to 2035
- First year: April 1, 2025 March 31, 2026
  - Levy Assessment: \$1.16 per \$1,000 of assessed property value
  - Levy Collected: \$368,962 (3% Annual Increases)
  - Levy Average Amount: \$1,250/Annually
  - Levy Cap: \$12,500 (3% Annual Increases)



# 10 YEAR BUDGET

| Downtown Prince George                       | 2025    | 2026    | 2027    | 2028    | 2029    | 2030    | 2031    | 2032    | 2033    | 2034    |
|--|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| Proposed Budget                              | Budget  | Budget  | Budget  | Budget  | Budget  | Budget  | Budget  | Budget  | Budget  | Budget  |
| REVENUE;                                     |         |         |         |         |         |         |         |         |         |         |
| Levy (3% Annual Increase)                    | 368,962 | 380,031 | 391,432 | 403,175 | 415,270 | 427,728 | 440,560 | 453,777 | 467,390 | 481,412 |
| PROJECT REVENUE:                             |         |         |         |         |         |         |         |         |         |         |
| Events                                       | 25,000  | 25,750  | 26,523  | 27,318  | 28,138  | 28,982  | 29,851  | 30,747  | 31,669  | 32,619  |
| Clean & Safe (Litter)                        | 85,000  | 87,550  | 90,177  | 92,882  | 95,668  | 98,538  | 101,494 | 104,539 | 107,675 | 110,906 |
| Beautification                               | 27,500  | 28,325  | 29,175  | 30,050  | 30,951  | 31,880  | 32,836  | 33,822  | 34,836  | 35,881  |
| Other Income                                 | 20,000  | 20,600  | 21,218  | 21,855  | 22,510  | 23,185  | 23,881  | 24,597  | 25,335  | 26,095  |
| Façade Improvement                           | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  |
| TOTAL  | 546,462 | 562,256 | 578,524 | 595,279 | 612,538 | 630,314 | 648,623 | 667,482 | 686,906 | 706,913 |
| GENERAL OPERATIONS                           |         |         |         |         |         |         |         |         |         |         |
| Rent, Security, Insurance                    | 22,500  | 23,175  | 23,870  | 24,586  | 25,324  | 26,084  | 26,866  | 27,672  | 28,502  | 29,357  |
| Office Administration                        | 13,150  | 13,545  | 13,951  | 14,369  | 14,800  | 15,244  | 15,702  | 16,173  | 16,658  | 17,158  |
| Bookeeping, Banking, Audit & AGM             | 7,500   | 7,725   | 7,957   | 8,195   | 8,441   | 8,695   | 8,955   | 9,224   | 9,501   | 9,786   |
| Board Meetings, Training, Strategic Planning |         |         |         |         |         |         |         |         |         |         |
| Conference & Event Attendance &              |         |         |         |         |         |         |         |         |         |         |
| Memberships                                  | 10,000  | 10,300  | 10,609  | 10,927  | 11,255  | 11,593  | 11,941  | 12,299  | 12,668  | 13,048  |
| Compensation & Benefits                      | 177,500 | 182,825 | 188,310 | 193,959 | 199,778 | 205,771 | 211,944 | 218,303 | 224,852 | 231,597 |
| TOTAL  | 230,650 | 237,570 | 244,697 | 252,037 | 259,599 | 267,387 | 275,408 | 283,670 | 292,181 | 300,946 |
| PROJECT EXPENSES                             |         |         |         |         |         |         |         |         |         |         |
| <u>Beautification</u>                        |         |         |         |         |         |         |         |         |         |         |
| Clean Team, Flower Baskets, Clean & Safe,    |         |         |         |         |         |         |         |         |         |         |
| Micro Grants                                 | 215,500 | 221,965 | 228,624 | 235,483 | 242,547 | 249,824 | 257,318 | 265,038 | 272,989 | 281,179 |
| Façade Grant Program                         | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  | 20,000  |
| Events & Promotions                          |         |         |         |         |         |         |         |         |         |         |
| Events, Website, Social Media, General       |         |         |         |         |         |         |         |         |         |         |
| Advertising & Sponsorships, Communication    | 69,750  | 71,843  | 73,998  | 76,218  | 78,504  | 80,859  | 83,285  | 85,784  | 88,357  | 91,008  |
| <u>Business Development</u>                  |         |         |         |         |         |         |         |         |         |         |
| Retention, Attraction, Economic Development  | 10,500  | 10,815  | 11,139  | 11,474  | 11,818  | 12,172  | 12,538  | 12,914  | 13,301  | 13,700  |
| TOTAL  | 315,750 | 324,623 | 333,761 | 343,174 | 352,869 | 362,855 | 373,141 | 383,735 | 394,647 | 405,887 |
| TOTAL  | 546,400 | 562,192 | 578,458 | 595,211 | 612,468 | 630,242 | 648,549 | 667,406 | 686,828 | 706,833 |
| NET:   | 62      | 64      | 66      | 68      | 70      | 72      | 74      | 76      | 79      | 81      |



### **OUR MISSION**

To improve and promote Prince George's downtown through collaboration, partnership, and advocacy efforts for the ongoing vitality of Downtown PG members.

1

TO ATTRACT AND RETAIN
MEMBERS WHO ARE
PROPERTY AND BUSINESS
OWNERS IN OUR DOWNTOWN

- Attract new businesses
- · Retain current businesses
- Reduce the number of vacant properties

2

TO INCREASE FUNDING THAT WILL CONTINUE TO SUPPORT AND GROW PROGRAMS AND SERVICES.

- Grow the number of properties contributing to the Levy
- Retain & increase grant & private funding for specific DPG initiatives

3

TO ASSIST PROPERTY AND BUSINESS OWNERS TO BE SUCCESSFUL AND TO THRIVE IN OUR DOWNTOWN

- Support development of e-commerce opportunities
- Support improved and updated business signage
- Support successful marketing/promotional campaigns
- Support improvements to storefronts

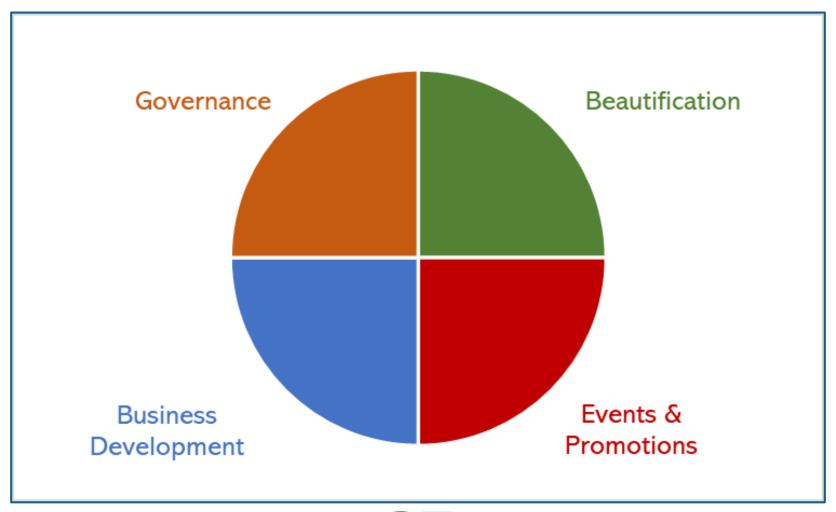
4

TO CREATE POSITIVE EXPERIENCES FOR ALL WHO LIVE, WORK, PLAY & VISIT OUR DOWNTOWN

- Improve the positive sentiments towards the DPG Zone
- Improve the safety for all residents, visitors, business owners & workers.
- Improve the elements of convenience
- Host events that will increase public visitation
- Increase public engagement in our downtown through events and educational opportunities
- Enhance the beautification of downtown



# STRATEGIC PRIORITIES





### THE IMPORTANCE OF DOWNTOWN SAFETY

Downtown business owners typically have four main priorities for their businesses:

- 1. Ensuring financial viability and sustainability
- 2. Prioritizing the safety of their staff
- 3. Prioritizing the safety customers
- 4. Enhancing the overall visitor experience

If Downtown Prince George is perceived to be unsafe, it challenges all four of these priorities.

Therefore, DPG and its members have prioritized the safety of everyone who lives, works, or visits Downtown.

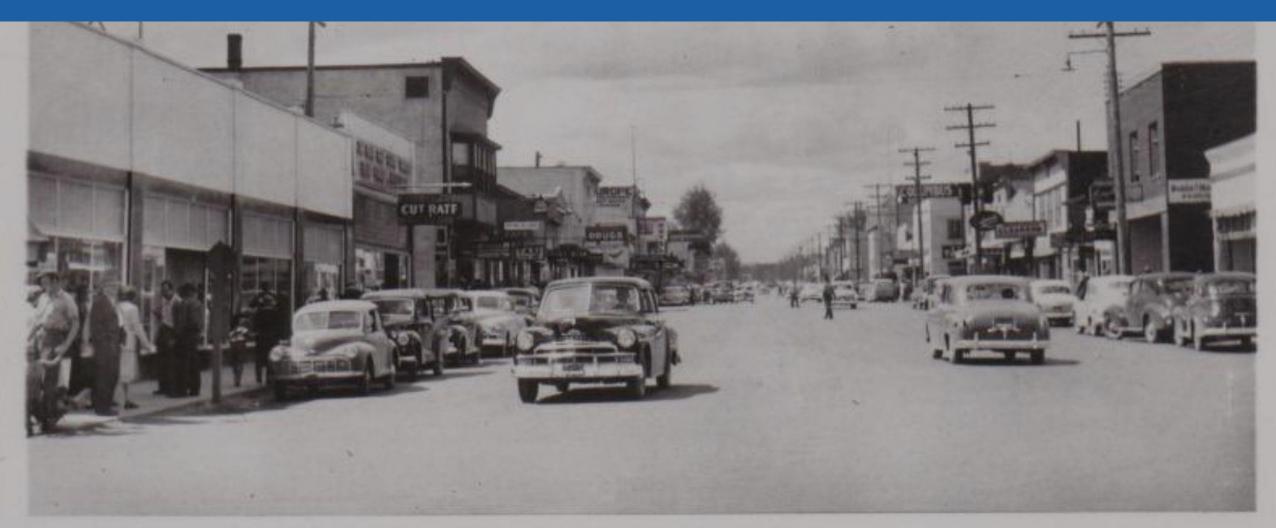
We look forward to working with our members and our many partners and will continue to advocate for the best possible downtown environment.

We know Downtown Prince George is a great place to:

EAT-SHOP-EXPLORE-THRIVE



# THANK YOU QUESTIONS?



THIRD AVE. PRINCE GEORGE, B. C.