

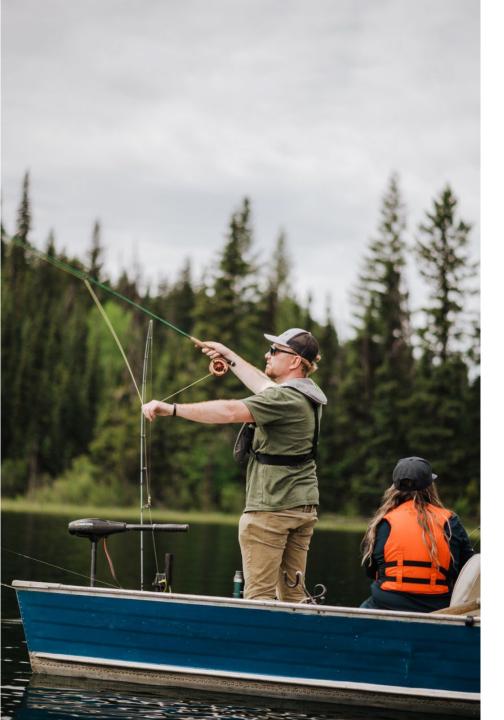


# **Budget Overview - Revenues**

Total projected revenue of **\$1,941,500.** An increase of 27% from 2022:

- 77% MRDT Funds
- 17% City of Prince George
- 6% other partnerships and revenue streams





# **Budget Overview - Operating**

Total projected expense of **\$583,370.** An increase of 6% from 2022:

- This includes delivery of Visitor Services and operational costs for the Destination Marketing Organization (DMO)





# **Budget Overview - Capital**

Total projected expense of **\$32,500.** An increase of 69% from 2022:

- The expense amount will be used for capital equipment and small building improvements in 2023.





## **Budget Overview - Marketing**

Total projected marketing expenses of **\$1,365,990.** An increase of 18% from 2022:

- This includes delivery of all marketing and destination development activities.
- Reinvest in the tourism industry that has been devastated by the pandemic.





### **Key Focus Areas for 2023**

#### Six Key areas:

- 1. Marketing
- 2. Destination Development
- 3. Visitor Services
- 4. Industry Outreach
- 5. Business Development
- 6. Organizational Effectiveness

#### Our success will be measured by:

- Increasing the positive image of Prince George as a welcoming and inclusive destination.
- Increasing tourism revenues and economic diversification.
- Supporting and facilitating industry development of market readiness for products and experiences.
- Growing stakeholder engagement and satisfaction.



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